

Youth perspectives: Pet peeves and thrills of brand content on social media



15 Oct 2018

Africa is the youngest continent with over 60% under the age of 25 according to data from <u>UN World Population Prospects</u> 2017.



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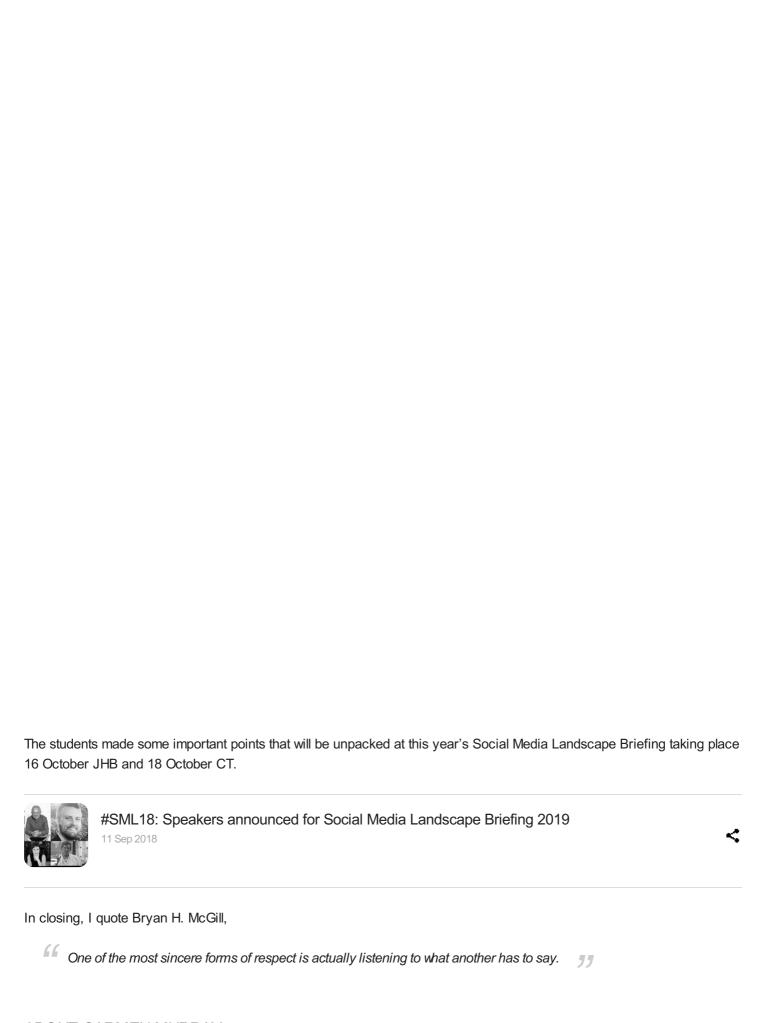
I think we would all be millionaires by now if we had to earn one cent for every time we read or hear about marketer's obsession with millennials and how marketing campaigns should be tailored to appeal to the millennials.

Generation Z has already entered the workforce

The reality is, they are already here and it's time for the millennials to step aside, because Generation Z, the most connected generation of our time has already entered the workforce. Their expectations of brands and how they engage with them are being compared to the best experiences in the world. If you think businesses that offer the same products and services are your competitors, I would like to argue that in fact, your biggest competitors are the likes of GAFA, Alibaba, Uber and those brands who are creating seamless connected brand experiences and making efforts to resonate with all of their customers. This becomes a huge challenge for brands who do not meet the average expectations of their customers.

<u>Shae Leigh</u>, digital content creator for Red and Yellow Creative School of Business scouted their campus and interviewed a few of the students to see what their pet peeves and thrills are and how brands can be more authentic with their content.

This is what the youth had to say:



Carmen Murray is one of the most influential modern marketers in South Africa. Her strong background in content, digital, mobile, innovation, and data analytics allows her to identify emerging trends and conceptualise disruptive communication strategies deployed with precision. The customer and their needs are always at the heart of her approach.

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