

Enter Stevie Awards for Sales & Customer Service Issues 2012

FAIRFAX, US: Sales awards, customer service awards, and contact centre awards entries are invited from organisations worldwide into the sixth annual Stevie Awards for Sales & Customer Service Issues 2012.



The Stevie Awards for Sales & Customer Service is one of the world's leading [sales awards](#), [customer service awards](#), and [call centre awards](#) program.

Entry kits and complete details on the competition are available at www.stevieawards.com/sales/. All customer service, contact centre, and sales departments, teams, and professionals worldwide are eligible to be nominated.

The Stevie Awards for Sales & Customer Service feature [over 90 125 categories](#) including:

- Sales Individual categories such as ~~National VP of Sales of the Year~~ and ~~Sales Representative of the Year~~ Senior Sales Executive of the Year and Worldwide VP of Sales of the Year
- Sales Team categories such as ~~like Telesales Team of the Year~~ and ~~Sales Support Team of the Year~~ Global Sales Team of the Year and Field Sales Team of the Year
- Sales Achievement categories such as ~~Sales Training or Coaching Program of the Year~~ and ~~Sales Meeting of the Year~~ Sales Turnaround of the Year and Outbound Marketing Program of the Year
- Sales Department of the Year categories in 42 13 industry groupings
- Customer Service and Contact Centre Individual categories such as ~~Customer Service Leader of the Year~~ and ~~Young Customer Service Professional of the Year~~ Front-Line Customer Service Professional of the Year and Customer Service Manager of the Year
- Customer Service and Contact Centre Team categories such as Contact Centre of the Year and Customer Service Management Team of the Year
- Customer Service and Contact Centre Achievement categories such as e-Commerce Customer Service Award and Award for Innovation in Customer Service
- Customer Service Department categories in 8 11 industry groupings
- New Product and Service categories such as ~~like Best Contact Centre Solution~~ Business Intelligence Solution and Best Relationship Management Solution
- Solution Provider categories such as Sales Consulting Practice of the Year and ~~Customer Service or Call Centre Training Practice of the Year~~ Incentive, Rewards, or Recognition Provider of the Year.

The early-bird entry deadline is ~~45~~ 12 October 2011 and the final deadline is 18 November. Winners of the sixth annual competition will be announced at a gala awards dinner ~~on 27 January 2012~~ still to be confirmed in ~~Miami Beach Florida~~ Las Vegas, Nevada.

Winners of the 5th annual awards included: Bulldog Solutions, CIGNA Government Services, Marsh US Consumer, Overstock.com, Rosetta Stone, salesforce.com, Canada's SMART Technologies, and SuiteAmerica Corporate Housing. Other notable Stevie Award winners include Apple, L.L. Bean, the United Kingdom's T-Mobile, and Zappos.com. A complete list of all honourees by category is available at www.stevieawards.com/sales.

The competition is governed by a [board of judges and advisors](#) that features many leading figures in sales and customer service. Among the sponsors of the awards is [ValueSelling Associates](#), the creator of the ValueSelling Framework, the

sales methodology practiced by sales executives at FORTUNE 1000 companies around the globe.

For more, go to www.stevieawards.com, and follow [@TheStevieAwards](https://twitter.com/TheStevieAwards) on Twitter .

Corrected at 11.10am on 12 September 2011 from updated information supplied by Mediashop PR.

For more, visit: <https://www.bizcommunity.com>